



TRYON TRADING

NEWSLETTER 159

MAY 2009

WELCOME

We would like to welcome the many new firms that are viewing this newsletter for the first time.

Over the last several years, we have seen a steady increase in new companies visiting our web site and then contacting us for quotations.

We are glad to serve you and welcome your continued use of our quotation services.

SPONSLER PLANT MOVE

Sponsler's Sales, Service and Manufacturing facility that has been located in Westminster, South Carolina, for over 30 years will move to the Liquid Controls Lake Bluff, Illinois, facility creating an integrated Liquid Controls Group (LCG) manufacturing facility. The move will be completed by June 1, 2009.

Sponsler's Engineering, Marketing and Finance operations had been moved to Lake Bluff some time ago. This facility move marks the complete integration into the Liquid Controls Group. The move will provide for more efficient interface between Engineering and Manufacturing.

The move has been well planned, and we do not expect any shipping interruptions as a result of this move. Tryon Trading has Represented the Sponsler Turbine Line internationally for over 22 years. We continue to represent this line, and will offer our usual 24 hr service.

23rd
yr

Tryon Trading is in its 23rd year of serving International Customers for process products including flowmeters, valves, instruments, and motors which are our specialty

NEW EMAIL ADDRESS

Tryon Trading's new email address is

tryonusa@windstream.net

The change is effective MAY 15, 2009. The new address may be used immediately. Please update your records.

END USER LOCATION

Per our Customer and Rep Operating guidelines (see web) when you request a quotation, we expect the END USER is located in your country. If not, we expect you to advise us the country.

For several years now, our US GOV'T has increased its monitoring of exports and applied some heavy penalties for any violations.

Many large companies have now added a Compliance Officer at the highest level to assure compliance with export laws. With our quote requests, the following now require we supply not only the country, but the End User name as well: GE, GE Energy, Cameron [Barton, Floco, Cliff Mock], and Bently Nevada.

We expect the trend for more End User information to spread to other manufacturers as well.

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